J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 47/2026

(*NEW SEASON TEAS ONLY)

Market Report	
LEAF	**DUST**
* Market witnessed good demand. * Clean/liquoring Assams firm. * Remainder barely steady and sold around last levels.	* Market witnessed good demand. * Liquoring Assams sold around last levels Remainder irregular following quality

Buying Analysis	
LEAF	**DUST**
* WI: Good enquiry on liquoring sorts. * Major blenders: Operated. * Internals: Fair support. * Exporters: Operated.	* Major blenders: Operated. * WI: Operated. * Internals: Fair enquiry.

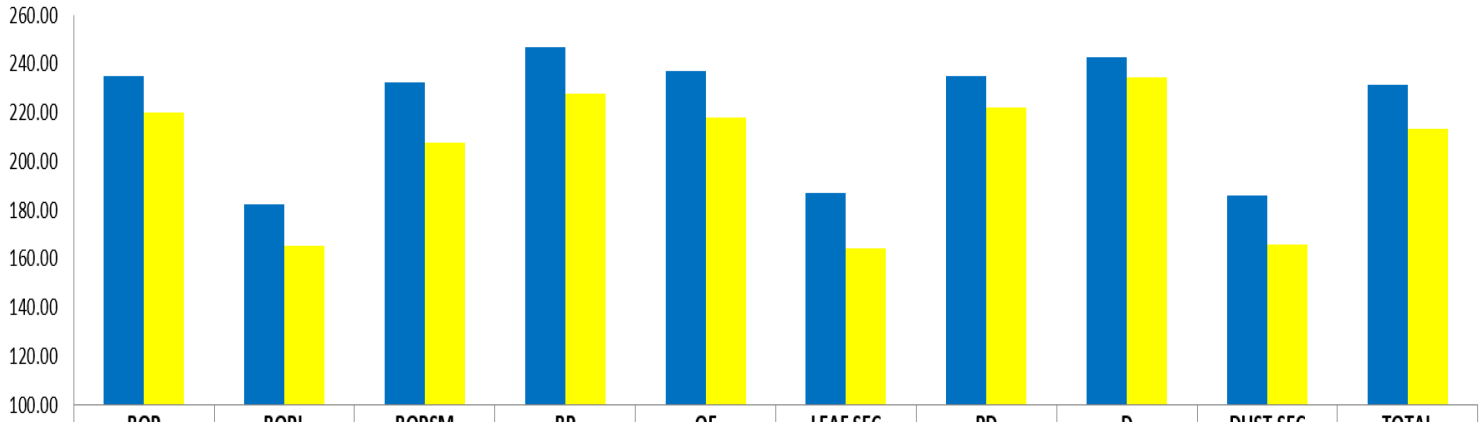
AUCTION AVERAGES

	2026/27			2025/26			2024/25			UPTO SALE 47		
	SALE 47	SALE 46	+/-	SALE 47	SALE 46	+/-	SALE 47	SALE 46	+/-	2026/27	2025/26	2024/25
LEAF	221.93	215.22	6.71	197.17	192.45	4.72	215.58	227.07	-11.49	233.03	212.23	253.47
DUST	215.16	220.13	-4.97	192.19	191.99	0.20	231.66	243.24	-11.58	227.97	215.86	246.54
TOTAL	**219.96**	**216.69**	3.27	**195.62**	**192.30**	3.33	**220.94**	**231.82**	-10.88	**231.44**	**213.44**	**251.07**

GTAC AUCTION AVERAGES

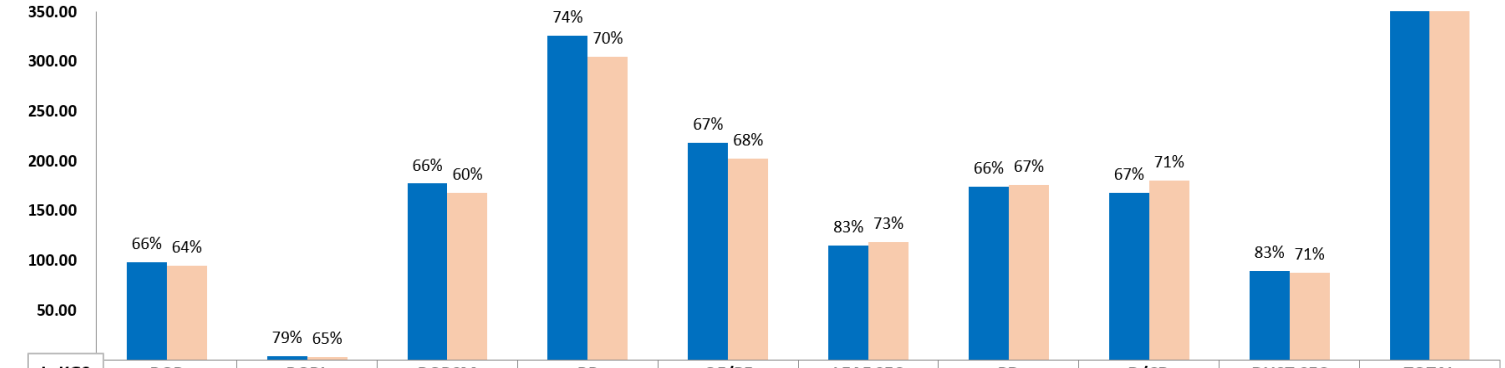
SALE		Sale 40	Sale 41	Sale 42	Sale 43	Sale 44	Sale 45	Sale 46	Sale 47
LEAF	2026/27	210.55	209.74	217.38	0.00	214.31	215.14	215.22	221.93
	2025/26	0.00	200.73	206.15	226.26	210.84	204.70	192.45	197.17
DUST	2026/27	206.06	203.93	204.60	0.00	213.32	210.64	220.13	215.16
	2025/26	0.00	202.17	206.41	216.87	202.24	203.03	191.99	192.19
TOTAL	2026/27	209.34	207.73	214.56	0.00	214.02	213.62	216.69	219.96
	2025/26	0.00	201.19	206.24	223.15	207.98	204.17	192.30	195.62

GTAC Grade Wise Averages Upto Sale 47



	BOP	BOPL	BOPSM	BP	OF	LEAF SEC	PD	D	DUST SEC	TOTAL
2026/27	235.05	182.27	232.23	246.87	236.97	187.21	235.20	242.96	185.81	231.44
2025/26	220.12	165.19	207.79	227.52	217.80	164.41	222.05	234.25	165.70	213.44

GTAC Grade Wise Sold Quantities & Sold % Upto Sale 47



L. KGS	BOP	BOPL	BOPSM	BP	OF/PF	LEAF SEC	PD	D/CD	DUST SEC	TOTAL
2026/27	98.07	3.44	177.21	325.89	218.40	114.57	174.22	167.95	89.59	1,369.35
2025/26	94.71	2.81	167.74	304.84	202.41	118.28	175.66	180.36	87.78	1,334.59

OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 47			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	36,12,991	28,99,423	226.83	20%	22,79,331	17,68,107	219.76	22%	8,92,09,678	6,25,58,324	239.16	30%
FANNINGS	11,27,869	8,97,471	227.51	20%	7,39,019	5,77,359	221.06	22%	3,25,21,644	2,18,40,459	236.97	33%
LEAF SEC.	4,83,087	4,45,558	178.76	8%	2,99,962	2,63,646	172.02	12%	1,09,95,360	93,59,933	182.89	15%
LEAF TOTAL	**52,23,947**	**42,42,452**	**221.93**	**19%**	**33,18,313**	**26,09,112**	**215.22**	**21%**	**13,27,26,682**	**9,37,58,717**	**233.03**	**29%**
	THIS SALE				**LAST SALE**				**TO DATE**			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	18,47,036	13,34,338	227.13	28%	11,54,649	8,72,930	231.81	24%	5,13,42,585	3,42,17,030	239.01	33%
DUST SEC.	4,74,692	4,08,535	176.09	14%	2,67,935	2,42,120	178.02	10%	1,08,40,786	89,59,009	185.81	17%
DUST TOTAL	**23,21,727**	**17,42,872**	**215.16**	**25%**	14,22,584	11,15,051	220.13	22%	6,21,83,371	4,31,76,039	227.97	31%
TOTAL	**75,45,675**	**59,85,324**	**219.96**	**21%**	**47,40,897**	**37,24,162**	**216.69**	**21%**	**19,49,10,053**	**13,69,34,755**	**231.44**	**30%**

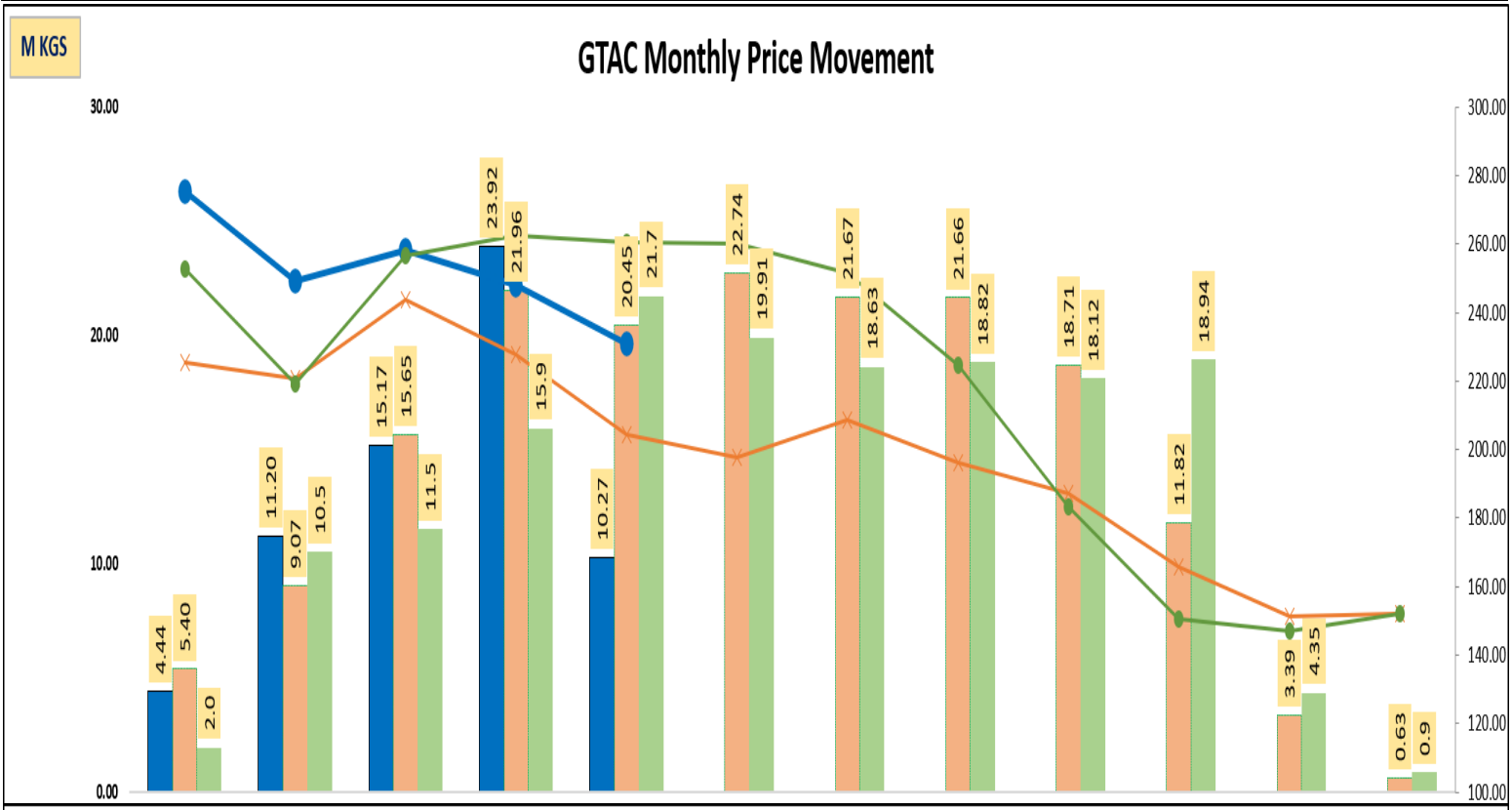
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 47			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	52,23,947	42,42,452	221.93	19%	33,18,313	26,09,112	215.22	21%	13,27,26,682	9,37,58,717	233.03	29%
2025/26	44,04,439	32,17,819	197.17	27%	53,51,856	40,87,665	192.45	24%	13,26,92,817	8,90,79,218	212.23	33%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	23,21,727	17,42,872	215.16	25%	14,22,584	11,15,051	220.13	22013%	6,21,83,371	4,31,76,039	227.97	31%
2025/26	18,64,556	14,45,318	192.19	22%	26,64,724	20,11,970	191.99	24%	6,41,64,752	4,43,80,204	215.86	31%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	**75,45,675**	**59,85,324**	**219.96**	**21%**	**47,40,897**	**37,24,162**	**216.69**	**21%**	**19,49,10,053**	**13,69,34,755**	**231.44**	**30%**
2025/26	62,68,994	46,63,136	195.62	26%	80,16,579	60,99,634	192.30	24%	19,68,57,568	13,34,59,422	213.44	32%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 47			2026/27		UPTO SALE 47		
	SALE 47	SALE 46	2026/27	2025/26	2024/25	SALE 47	SALE 46	2026/27	2025/26	2024/25
BELOW 150	1	3	4	25	5	2	3	5	22	6
BETWEEN 151.00-200.00	46	46	33	24	16	50	40	32	25	19
BETWEEN 201.00-250.00	26	27	29	20	32	25	33	32	20	31
BETWEEN 251.00-300.00	18	17	20	18	23	15	16	20	19	21
BETWEEN 301.00-350.00	4	3	10	9	15	6	4	8	9	15
BETWEEN 351.00-400.00	3	2	3	3	7	2	3	2	3	5
ABOVE 400.00	2	1	1	1	2	1	1	1	1	1

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
48	1,39,631	46,804	**1,86,435**	1,39,275	45,218	**1,84,493**	356	1,586	**1,942**
49	1,36,920	43,965	**1,80,885**	1,33,096	46,004	**1,79,100**	3,824	-2,039	**1,785**
50	1,40,379	43,299	**1,83,678**	1,18,488	42,173	**1,60,661**	21,891	1,126	**23,017**
TOTAL	4,16,930	1,34,068	**5,50,998**	3,90,859	1,33,395	**5,24,254**	26,071	673	**26,744**



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	249.20	258.02	248.17	230.99							
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note November 2026-27 Price is calculated on SALE 45,46,47 Only

GTAC BUYING FOR THE SALE 47

	LEAF			DUST			TOTAL		
OFFER	**52,23,947.2**		**Kgs**	**OFFER**	**23,21,727.4**		**Kgs**	**OFFER**	**75,45,674.6**		**Kgs**
SOLD	**42,42,451.9**		**Kgs**	**SOLD**	**17,42,872.4**		**Kgs**	**SOLD**	**59,85,324.3**		**Kgs**
SOLD %	**81%**			**SOLD %**	**75%**			**SOLD %**	**79%**		
ZONE	**Kgs**	**AVG**	**%**	**ZONE**	**Kgs**	**AVG**	**%**	**ZONE**	**Kgs**	**AVG**	**%**
TCPL	5,27,115	**176.73**	**12%**	TCPL	2,19,274	**187.43**	**13%**	TCPL	7,46,389	**179.87**	**12%**
HUL	4,29,851	**206.48**	**10%**	HUL	4,27,431	**239.86**	**25%**	HUL	8,57,281	**223.13**	**14%**
W.India	6,13,428	**255.01**	**14%**	W.India	2,97,019	**212.18**	**17%**	W.India	9,10,446	**241.04**	**15%**
WI.Pack	2,61,180	**231.01**	**6%**	WI.Pack	75,413	**269.64**	**4%**	WI.Pack	3,36,593	**239.66**	**6%**
N.India	8,90,971	**230.66**	**21%**	N.India	1,61,831	**218.07**	**9%**	N.India	10,52,802	**228.72**	**18%**
NI.Pack	1,92,674	**217.02**	**5%**	NI.Pack	0	-	**0%**	NI.Pack	1,92,674	**217.02**	**3%**
Packeteers	94,553	**190.34**	**2%**	Packeteers	38,357	**168.07**	**2%**	Packeteers	1,32,909	**183.91**	**2%**
C.India	18,287	**352.22**	**0%**	C.India	17,424	**212.29**	**1%**	C.India	35,710	**283.95**	**1%**
Exports	1,05,775	**239.08**	**2%**	Exports	18,852	**156.24**	**1%**	Exports	1,24,627	**226.55**	**2%**
Local	3,07,158	**225.77**	**7%**	Local	43,776	**185.67**	**3%**	Local	3,50,934	**220.77**	**6%**
S.India	1,03,759	**291.33**	**2%**	S.India	1,15,039	**211.32**	**7%**	S.India	2,18,798	**249.26**	**4%**
Others	6,97,703	**209.56**	**16%**	Others	3,28,457	**204.60**	**19%**	Others	10,26,160	**207.97**	**17%**
TOTAL	**42,42,452**	**221.93**	**100%**	**TOTAL**	**17,42,872**	**215.16**	**100%**	**TOTAL**	**59,85,324**	**219.96**	**100%**

GTAC ASSAM BATTING ORDER UPTO SALE 47

MARK	2026-27			2025-26			
	RANK	KGS	AVG	RANK	KGS	AVG	
HOOKHMOL	1	1,37,934	472.45	1	1,35,663	463.60	* Above 50 K
DECKIAJULI	2	3,57,630	449.81	4	4,54,706	388.07	
HATIMARA	3	3,66,479	415.13	3	4,21,875	394.51	
HALMARI	4	3,75,403	400.47	2	4,27,708	408.33	
SOTAI	5	1,22,852	393.93	25	55,355	316.20	
KAMARBUND	6	1,78,462	365.91	8	1,98,340	351.91	
BANAMALIE	7	1,68,404	364.41	5	1,35,491	359.08	
GELAKEY	8	2,51,653	360.47	12	2,55,598	335.30	
DOOMNI	9	8,55,014	352.39	10	8,19,465	343.55	
DOOLAHAT	10	80,170	349.89	7	2,13,716	353.15	
DEHA	11	3,18,183	349.23	14	3,04,537	332.73	
DEOHALL	12	6,25,441	348.19	17	6,39,215	326.20	
LOHPOHIA	13	1,56,898	346.78	19	1,20,851	323.81	
GHILLIDARY	14	1,37,991	345.10	13	1,58,453	333.44	
BONPITHA	15	58,760	339.43		29,201	298.03	
KEYHUNG	16	55,607	338.39	9	83,274	345.63	
DEKORAI	17	1,04,734	333.14	23	52,095	318.94	
CHARAIDEOPREMIUM	18	1,77,730	331.57	18	2,53,045	323.97	
BOCHAPATHAR	19	70,093	329.98	27	80,329	315.06	
DIROK	20	1,08,518	328.98	36	59,435	304.00	
KHONA	21	1,92,742	328.54	21	2,78,798	320.03	
DUFLATING	22	1,72,330	322.80	15	2,15,555	326.85	
HIRAJULI	23	1,27,275	321.18	11	1,44,426	339.25	
BETTYBARI	24	6,77,605	317.35	32	7,35,236	311.57	
TIMON	25	1,13,940	316.97	40	1,52,425	299.35	

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 47

MARK	2026-27			2025-26			
	RANK	KGS	AVG	RANK	KGS	AVG	
HOOKHMOL	1	3,44,909	480.93	1	3,13,158	467.27	* Above 50 K
DECKIAJULI	2	3,57,630	449.81	6	4,54,706	388.07	
GATOONGA	3	4,23,310	445.03	2	3,10,731	432.86	
MOKRUNG	4	1,78,649	423.74	4	1,54,160	403.10	
HATIMARA	5	3,66,479	415.13	5	4,21,875	394.51	
HALMARI	6	5,30,315	411.18	3	6,83,311	404.96	
SOTAI	7	1,22,852	393.93	31	55,355	316.20	
SALKATHONI	8	3,01,081	382.18	8	3,49,305	370.90	
KAMARBUND	9	1,78,462	365.91	12	1,98,340	351.91	
BANAMALIE	10	1,68,404	364.41	10	1,35,491	359.08	
GELAKEY	11	2,51,653	360.47	18	2,55,598	335.30	
GHILLIDARY	12	1,57,447	357.34	17	1,68,580	337.00	
HAJUA	13	3,75,950	357.14	16	3,97,447	338.03	
DOOMURDULLUNG	14	4,08,875	356.16	20	4,62,903	332.68	
BORJAN	15	3,02,420	353.22	11	4,19,029	354.94	
DOOMNI	16	8,55,014	352.39	14	8,25,403	343.38	
DEHA	17	3,18,183	349.23	19	3,04,537	332.73	
DEOHALL	18	6,25,441	348.19	23	6,39,215	326.20	
LOHPOHIA	19	1,56,898	346.78	25	1,20,851	323.81	
DOOLAHAT	20	3,83,276	344.13	9	4,49,202	363.59	
KHARIKATIA	21	4,55,720	343.01	13	3,96,737	351.09	
BONPITHA	22	58,760	339.43		29,201	298.03	
JAMIRAH	23	1,61,808	336.30	26	1,52,131	321.37	
KAKADONGA	24	1,82,295	335.42	28	1,68,024	319.70	
NIRMALA	25	1,17,567	333.35		13,346	270.84	

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